



OFFICE OF CHiPS
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No: 675/CEO/CHiPS/36INC/SI/2018

Raipur, 04 April, 2018

To,

M/s. School for Social Entrepreneurs, India
C/O PwC India, 8B, 8th Floor, Cyber City
Gurgaon. India, 122002

Subject: Letter of Intent (LoI) for Conceptualize, Mobilize Resources and Implement program for Social Entrepreneurs in the state of Chhattisgarh.

Ref: 1. Tender No. **28462**/CEO/CHiPS/AIC@36Inc/SI/2018 dated 16/02/2018
2. Your submitted Bid

Dear Sir,

Chhattisgarh Info-tech Promotion Society-'CHiPS', has completed the bid evaluation process for Conceptualize, Mobilize Resources and Implement program for Social Entrepreneurs in the state of Chhattisgarh, and is pleased to inform you that M/s School for Social Entrepreneurs, India is the apparent successful bidder.

Scope of the work – This programme allows aspiring peace entrepreneurs to learn and build a roadmap to launch your very own social venture. The following points outline the framework and other details of the intended programme:

1. The program should aim to get applications from across the country.
2. The outreach should aim to get over 100 qualified applicants.
3. A selection process which includes an appraisal of submitted documents/plans/statements and a personal interview.
4. Finally about 20 to 30 participants should be selected.
5. Classroom sessions are to be conducted covering:
 - a. Problem analysis and idea generation
 - b. Idea evaluation
 - c. Basics of venture formation
 - d. Marketing
 - e. Operations
6. A minimum of 10 participants should complete the programme.
7. The pedagogy should involve:
 - f. Experiential learning

- g. Field visits
 - h. Project work
 - i. Mentoring sessions
8. Facilitated implementation of participants' ideas should be integral.
 9. An intensive program of a duration between 6 to 9 months involving at least 150 contact hours.
 10. The intended start of this program could be anytime between February 2018 and April 2018.

Outcomes: The desired outcome is the implementation of at least 10 of the ideas in the affected regions, in the form of a business entity with market traction

Deliverables: Following deliverables are to be submitted at the time of each stage corresponding to the schedule of payments:

1. 10% at the time of signing of the contract - Agreement and;
2. 20% at the launch of the selection process – Complete plan of implementation of programme, approved by 36Inc;
3. 20% at the launch of the batch – Details of selected participants and complete details of mentors/trainers;
4. 25% at the midway point of the programme – Progress report – including details of activities; conducted and progress of participants (ideation, prototype development, market linkages, launch, etc);
5. 25% after the completion of the project – Details of startups launched.

Value - The value is limited to **Rs. 17,00,000/- (Rupees Seventeen Lakh Only)** for this LOI.

Payment Terms - Payment terms shall be in accordance with the provisions of the RFP.

- a. The successful bidder shall submit the invoice for payment when the payment is due as per the agreed terms.
- b. Once a milestone is completed, the successful bidder shall submit the requisite deliverables as specified in this Contract. The Purchaser shall release the requisite payment upon acceptance of the deliverables.
- c. The payment shall be released as per the work related milestones achieved and as per the specified percentage as below.
 - 10% at the time of signing of the contract
 - 20% at the launch of the selection process
 - 20% at the launch of the batch
 - 25% at the midway point of the programme
 - 25% after the completion of the project

Variations / Additions / Omissions - CHiPS reserves the right to alter, amend, omit, or otherwise vary the various programme like Experiential learning, Field visits, Project work, Mentoring sessions, etc. by notice in writing to the M/s School for Social Entrepreneurs, India. M/s School for Social Entrepreneurs, India would carry out such variation in accordance with the LOI and would agree to the same.

Project Implementation – The project shall be governed in accordance with provisions of the RFP and the Implementing Agency needs to obtain approval before delivery, comply with the schedule given by this office.

- a) Within 7 days after the receipt of notification of award of the Contract from the CHiPS, the successful Bidder shall furnish Contract Performance Guarantee to the CHiPS, Raipur (CG), which shall be equal to 10% of the contract value has to deposit in the form of FDR/TDR/DD/BG of any nationalized /Scheduled Bank in the name of CEO, Chhattisgarh Infotech Promotion Society payable at Raipur, valid for a Period of one year.
- b) The proceeds of the performance guarantees shall be payable to the Purchaser as compensation for any loss / penalties resulting from the Suppliers failure to complete its obligations under the contract.
- c) The performance guarantee will be discharged by the purchaser and returned to the Supplier within 60 days following the date of completion of the Program Integrator performance obligations, including any warranty obligations under the Contract.

Acceptance of LoI - Please convey the acceptance of the LoI within 7 (Seven) days.

M/s. School for Social Entrepreneurs, India is also directed to submit 'Performance Bank Guarantee' for the required amount 10% of contract value i.e. **Rs. 1,70,000/- (Rupees One Lakh Seventeen Thousand Only)** and in the form specified in the RFP Annexure V not later than 7 (Seven) days from the issue of this LoI.

Please acknowledge the receipt of this LoI by return fax.

Thanking You,



(Alex Paul Menon)
CEO, CHiPS